

## Daniel Gale Sotheby's Hosts Top Industry Executives



Cold Spring Harbor, NY...January 30, 2012...

Daniel Gale Sotheby's International Realty (DGSIR), one of the nation's leading realtors, recently conducted its 2012 managers strategic planning conference. Held locally at the Glen Cove Mansion, this full day gathering brought together the DGSIR management team and senior executives from the Sotheby's International Realty network. Daniel Gale Sotheby's president and CEO Patricia J. Petersen presided over the meeting.

"Our annual planning session is always an important and high energy exchange of ideas, strategies, and networking and the input of these successful professionals made it even more so," said Ms. Petersen. "There is a significant synergy among the Sotheby's International Realty affiliates in 42 countries and territories, and this meeting included some of the industry's best."

"We are seizing the advantage of renewed momentum in the real estate market, adding new people and amazing new tools and systems for our outstanding sales force. Our goal is always to produce the greatest results for our buyers and sellers."

Along with Daniel Gale Sotheby's management team, attending this year's meeting were Chris Lynch, president and owner of Legacy Sotheby's International Realty, Portland, Maine; Keith Kernan, broker manager at Ward Wight Sotheby's International Realty, Spring Lake, New Jersey; Kathryn A. Korte, president and CEO of Sotheby's International Realty, New York, N.Y.; Philip White, president and COO, Sotheby's International Realty Affiliates LLC and Tony Dolceamore, VP affiliate services, Sotheby's International Realty, Parsippany, N.J.; and Paul Breunich, president and CEO, William Pitt/Julia B. Fee Sotheby's International Realty, Stamford, Connecticut and Westchester County.

Founded in 1922, Daniel Gale Sotheby's International Realty consistently leads the nation in achieving one of the highest average sales prices in the country. Voted Best Residential Real Estate Company in the Long Island Press annual readership poll for the second consecutive year, Daniel Gale Sotheby's is a billion dollar plus organization with close to 600 sales associates in 21 sales offices spanning Long Island. Services include award-winning marketing and technology, relocation services, and separate new homes, commercial and rental divisions; Ambassador Abstract, a full-service title company, and a Wells Fargo Home Mortgage affiliation. Daniel Gale Sotheby's International Realty has been the exclusive Sotheby's International Realty® affiliate for Long Island's North Shore since 1976. Over the course of this relationship, Daniel Gale Sotheby's International Realty has gained exceptional national and international recognition, including taking top honors worldwide for the past several years.

Daniel Gale Sotheby's International Realty is on the Regents Board of "Who's Who in Luxury Real Estate," a global network of leading real estate companies and active in both Real Trends and The Realty Alliance (some of the real estate industry's most influential companies with participation "by invitation only"). More information may be obtained at [www.danielgale.com](http://www.danielgale.com).

**Caption:**

Pictured L to R: Chris Lynch, president and owner of Legacy Sotheby's International Realty, Portland, Maine; Keith Kernan, broker manager at Ward Wight Sotheby's International Realty, Spring Lake, New Jersey; Patricia J. Petersen, president and CEO, Daniel Gale Sotheby's International Realty, Cold Spring Harbor, New York; Kathryn A. Korte, president and CEO of Sotheby's International Realty, New York, N.Y.; Philip White, president and COO, Sotheby's International Realty Affiliates LLC and Tony Dolceamore, VP affiliate services, Sotheby's International Realty, Parsippany, N.J.; and Paul Breunich, president and CEO, William Pitt/Julia B. Fee Sotheby's International Realty, Stamford, Connecticut and Westchester County.